



# ***Condensed Interim Financial Statements 1 January to 31 March 2013***

*These financial statements have been translated from the original statutory financial statements that have been prepared in the Hellenic language. In the event that differences exist between this translation and the original Hellenic language financial statements, the Hellenic language financial statements will prevail over this document.*

**FRIGOGLASS S.A.I.C**  
**Commercial Refrigerators**  
15, A. Metaxa Street  
GR-145 64 Kifissia  
Athens - Hellas



# **FRIGOGLASS S.A.I.C.**

## **Commercial Refrigerators Interim Financial Statements for the period 1 January to 31 March 2013**

It is confirmed that the present Interim Financial Statements (**pages 2- 44**) are compiled according to the Law **3556/2007** and the decision **4/507/28.04.2009** of the Hellenic Capital Market Commission and are the ones approved by the Board of Directors of “Frigoglass S.A.I.C.” on the **26<sup>th</sup> of April 2013**.

The present Interim Financial Statements of the period are available on the company’s website [www.frigoglass.com](http://www.frigoglass.com) , where they will remain at the disposal of the investing public for at least 5 years from the date of its publication.

It is asserted that for the preparation of the Financial Statements the following are responsible:

**The Chairman of the Board**

Haralambos David

**The Managing Director**

Torsten Tuerling

**The Group Chief Financial Officer**

Panagiotis Tabourlos

**The Head of Finance**

Vassilios Stergiou

# **FRIGOGLASS S.A.I.C.**

## **Commercial Refrigerators**

### **Interim Financial Statements for the period 1 January to 31 March 2013**

<b>Table of Contents</b>	<b>Pages</b>
1. Balance Sheet	4
2. Income Statement	5
3. Statement of Comprehensive Income	6
4. Statement of Changes in Equity	7-8
5. Cash Flow Statement	9
6. Notes to the financial statements	
(1) General information	10
(2) Basis of preparation	10
(3) Principal accounting policies	11-15
(4) Critical accounting estimates and judgments	16-17
(5) Segment information	18-24
(6) Property, plant & equipment	25-26
(7) Intangible assets	27-28
(8) Inventories	29
(9) Trade debtors	29
(10) Other debtors	30
(11) Cash & Cash equivalents	30
(12) Other creditors	30
(13) Non current & current borrowings	31-32
(14) Investments in subsidiaries	33-34
(15) Share capital, treasury shares, dividends & share options	35-37
(16) Other reserves	38
(17) Financial expenses	39
(18) Income Tax	39
(19) Commitments	40
(20) Related party transactions	40-41
(21) Earnings per share	42
(22) Contingent liabilities	42
(23) Seasonality of Operations	43
(24) Post-balance sheet events	43
(25) Average number of personnel	43
(26) Derivative financial instruments	44

# Frigoglass S.A.I.C

## Balance Sheet

in € 000's



	Note	Consolidated		Parent Company	
		31/03/2013	31/12/2012	31/03/2013	31/12/2012
<b>Assets:</b>					
Property, Plant & Equipment	6	222.503	223.936	6.783	6.974
Intangible assets	7	42.332	42.856	6.055	6.276
Investments in subsidiaries	14	-	-	58.045	58.045
Deferred income tax assets		12.712	11.804	950	1.155
Other long term assets		1.961	1.995	241	241
<b>Total non current assets</b>		<b>279.508</b>	<b>280.591</b>	<b>72.074</b>	<b>72.691</b>
Inventories	8	156.371	145.454	5.378	5.484
Trade receivables	9	163.648	108.453	19.247	17.031
Other receivables	10	29.621	27.487	1.801	2.607
Income tax advances		8.457	9.973	3.835	3.437
Intergroup receivables	20	-	-	47.267	44.508
Cash & cash equivalents	11	26.870	76.953	1.192	29.035
Derivative financial instruments	26	213	1.528	104	457
<b>Total current assets</b>		<b>385.180</b>	<b>369.848</b>	<b>78.824</b>	<b>102.559</b>
<b>Total assets</b>		<b>664.688</b>	<b>650.439</b>	<b>150.898</b>	<b>175.250</b>
<b>Liabilities:</b>					
Long term borrowings	13	28.763	46.120	-	-
Deferred Income tax liabilities		12.981	12.470	-	-
Retirement benefit obligations		17.531	16.564	5.322	5.269
Provisions for other liabilities & charges		5.737	5.599	-	177
Deferred income from government grants		52	56	52	55
<b>Total non current liabilities</b>		<b>65.064</b>	<b>80.809</b>	<b>5.374</b>	<b>5.501</b>
Trade payables		103.153	116.664	4.123	6.735
Other payables	12	37.537	41.630	5.750	6.423
Current income tax liabilities		8.429	5.532	-	-
Intergroup payables	20	-	-	27.727	48.343
Short term borrowings	13	290.300	254.253	76.224	76.180
Derivative financial instruments	26	2.126	119	641	10
<b>Total current liabilities</b>		<b>441.545</b>	<b>418.198</b>	<b>114.465</b>	<b>137.691</b>
<b>Total liabilities</b>		<b>506.609</b>	<b>499.007</b>	<b>119.839</b>	<b>143.192</b>
<b>Equity:</b>					
Share capital	15	15.155	15.155	15.155	15.155
Share premium	15	2.518	2.518	2.518	2.518
Treasury shares	15	(7.949)	(7.949)	(7.949)	(7.949)
Other reserves	16	15.848	14.903	17.156	17.156
Retained earnings		97.969	94.234	4.179	5.178
<b>Total Shareholders Equity</b>		<b>123.541</b>	<b>118.861</b>	<b>31.059</b>	<b>32.058</b>
Non controlling interest		34.538	32.571	-	-
<b>Total Equity</b>		<b>158.079</b>	<b>151.432</b>	<b>31.059</b>	<b>32.058</b>
<b>Total Liabilities &amp; Equity</b>		<b>664.688</b>	<b>650.439</b>	<b>150.898</b>	<b>175.250</b>

The notes on pages 10 to 44 are an integral part of the financial statements





**Frigoglass S.A.I.C**  
**Statement of Changes in Equity**



in € 000's

Consolidated								
	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Shareholders Equity	Minority Interest	Total Equity
<b>Balance at 01/01/2012</b>	15.136	2.304	(7.949)	4.655	122.398	136.544	35.087	171.631
<b>Total comprehensive income / &lt;expense&gt;, net of taxes</b>	-	-	-	(667)	7.310	6.643	(553)	6.090
Shares issued to employees exercising share options	19	177	-	-	-	196	-	196
Share option reserve	-	-	-	62	-	62	-	62
<b>Balance at 31/03/2012</b>	15.155	2.481	(7.949)	4.050	129.708	143.445	34.534	177.979
<b>Balance at 01/04/2012</b>	15.155	2.481	(7.949)	4.050	129.708	143.445	34.534	177.979
<b>Total comprehensive income / &lt;expense&gt;, net of taxes</b>	-	-	-	10.827	(35.474)	(24.647)	454	(24.193)
Dividends to non controlling interest	-	-	-	-	-	-	(2.417)	(2.417)
Shares issued to employees exercising share options	-	37	-	(37)	-	-	-	-
Share option reserve	-	-	-	63	-	63	-	63
<b>Balance at 31/12/2012</b>	15.155	2.518	(7.949)	14.903	94.234	118.861	32.571	151.432
<b>Balance at 01/01/2013</b>	15.155	2.518	(7.949)	14.903	94.234	118.861	32.571	151.432
<b>Total comprehensive income / &lt;expense&gt;, net of taxes</b>	-	-	-	945	3.735	4.680	1.967	6.647
<b>Balance at 31/03/2013</b>	15.155	2.518	(7.949)	15.848	97.969	123.541	34.538	158.079

The notes on pages 10 to 44 are an integral part of the financial statements

**Frigoglass S.A.I.C**  
**Statement of Changes in Equity**

in € 000's



Parent Company						
	Share Capital	Share premium	Treasury Shares	Other reserves	Retained earnings	Total Equity
<b>Balance at 01/01/2012</b>	<b>15.136</b>	<b>2.304</b>	<b>(7.949)</b>	<b>17.068</b>	<b>7.602</b>	<b>34.161</b>
<b>Total comprehensive income /</b>						
<b>&lt;expense&gt;, net of taxes</b>	-	-	-	-	<b>369</b>	<b>369</b>
Shares issued to employees exercising share options	19	177	-	-	-	<b>196</b>
Share option reserve	-	-	-	62	-	<b>62</b>
<b>Balance at 31/03/2012</b>	<b>15.155</b>	<b>2.481</b>	<b>(7.949)</b>	<b>17.130</b>	<b>7.971</b>	<b>34.788</b>
<b>Balance at 01/04/2012</b>	<b>15.155</b>	<b>2.481</b>	<b>(7.949)</b>	<b>17.130</b>	<b>7.971</b>	<b>34.788</b>
<b>Total comprehensive income /</b>						
<b>&lt;expense&gt;, net of taxes</b>	-	-	-	-	<b>(2.793)</b>	<b>(2.793)</b>
Shares issued to employees exercising share options	-	37	-	(37)	-	-
Share option reserve	-	-	-	63	-	<b>63</b>
<b>Balance at 31/12/2012</b>	<b>15.155</b>	<b>2.518</b>	<b>(7.949)</b>	<b>17.156</b>	<b>5.178</b>	<b>32.058</b>
<b>Balance at 01/01/2013</b>	<b>15.155</b>	<b>2.518</b>	<b>(7.949)</b>	<b>17.156</b>	<b>5.178</b>	<b>32.058</b>
<b>Total comprehensive income /</b>						
<b>&lt;expense&gt;, net of taxes</b>	-	-	-	-	<b>(999)</b>	<b>(999)</b>
<b>Balance at 31/03/2013</b>	<b>15.155</b>	<b>2.518</b>	<b>(7.949)</b>	<b>17.156</b>	<b>4.179</b>	<b>31.059</b>

The notes on pages 10 to 44 are an integral part of the financial statements

**Frigoglass S.A.I.C**  
**Cash Flow Statement**



in € 000's

	Note	Consolidated		Parent Company	
		Three months ended		Three months ended	
		31/03/2013	31/03/2012	31/03/2013	31/03/2012
<b>Cash Flow from operating activities</b>					
<b>Profit / &lt;Loss&gt; before tax</b>					
		<b>7.310</b>	<b>10.650</b>	<b>(794)</b>	<b>460</b>
<b>Adjustments for:</b>					
Depreciation		8.415	7.774	750	650
Finance costs, net	17	4.543	5.906	1.405	1.428
Provisions		(297)	(327)	812	(313)
<Profit>/Loss from disposal of property, plant, equipment & intangible assets		(4)	(25)	-	-
<b>Changes in Working Capital:</b>					
Decrease / (increase) of inventories		(10.917)	(11.989)	106	(1.683)
Decrease / (increase) of trade receivables		(55.195)	(82.264)	(2.216)	(154)
Decrease / (increase) of intergroup receivables	20	-	-	(2.759)	(5.732)
Decrease / (increase) of other receivables		(2.134)	5.560	806	4.759
Decrease / (increase) of other long term receivables		34	168	-	5
(Decrease) / increase of trade payables		(13.511)	15.766	(2.612)	(1.446)
(Decrease) / increase of intergroup payables	20	-	-	(20.616)	(22.358)
(Decrease) / increase of other liabilities (excluding borrowing)		(3.877)	190	(899)	(7.255)
<b>Less:</b>					
Income taxes paid		(1.087)	(4.086)	-	-
<b>(a) Net cash generated from operating activities</b>					
		<b>(66.720)</b>	<b>(52.677)</b>	<b>(26.017)</b>	<b>(31.639)</b>
<b>Cash Flow from investing activities</b>					
Purchase of property, plant and equipment	6	(1.686)	(9.753)	(32)	(51)
Purchase of intangible assets	7	(686)	(922)	(312)	(395)
Proceeds from disposal of property, plant, equipment and intangible assets		13	106	-	-
<b>(b) Net cash generated from investing activities</b>					
		<b>(2.359)</b>	<b>(10.569)</b>	<b>(344)</b>	<b>(446)</b>
<b>Net cash generated from operating and investing activities (a) + (b)</b>					
		<b>(69.079)</b>	<b>(63.246)</b>	<b>(26.361)</b>	<b>(32.085)</b>
<b>Cash Flow from financing activities</b>					
Proceeds from / <Repayments> of bank loans		18.451	29.752	(373)	3.473
Interest paid		(4.510)	(5.305)	(1.097)	(1.192)
Dividends paid to shareholders		(12)	-	(12)	-
Proceeds from issue of shares to employees	15	-	196	-	196
<b>(c) Net cash generated from financing activities</b>					
		<b>13.929</b>	<b>24.643</b>	<b>(1.482)</b>	<b>2.477</b>
<b>Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)</b>					
		<b>(55.150)</b>	<b>(38.603)</b>	<b>(27.843)</b>	<b>(29.608)</b>
<b>Cash and cash equivalents at the beginning of the year</b>					
		<b>76.953</b>	<b>88.078</b>	<b>29.035</b>	<b>32.032</b>
Effects of changes in exchange rate		5.067	196	-	-
<b>Cash and cash equivalents at the end of the period</b>					
		<b>26.870</b>	<b>49.671</b>	<b>1.192</b>	<b>2.424</b>

The notes on pages 10 to 44 are an integral part of the financial statements

**Frigoglass Group**  
**Commercial Refrigerators**  
**Number in the Register of Societes Anonymes: 29454/06/B/93/32**

**Notes to the financial statements**

**1. General Information**

These financial statements include the financial statements of the Parent Company FRIGOGLASS S.A.I.C. (the “Company”) and the consolidated financial statements of the Company and its subsidiaries (the “Group”). The names of the subsidiaries are presented in **Note 14** of the financial statements.

Frigoglass S.A.I.C. and its subsidiaries are engaged in the manufacturing, trade and distribution of commercial refrigeration units and packaging materials for the beverage industry. The Group has manufacturing plants and sales offices in Europe, Asia, Africa and America.

The Company is a limited liability company incorporated and based in Kifissia, Attica. The Company’s shares are listed on the Athens Stock Exchange.

The address of its registered office is:

15, A. Metaxa Street  
GR 145 64, Kifissia  
Athens, Hellas

The company’s web page is: [www.frigoglass.com](http://www.frigoglass.com)

The financial statements have been approved by the Board of Directors on **26 April 2013**.

**2. Basis of Preparation**

This condensed interim financial information for the **three** months ended **31 March 2013** has been prepared in accordance with International Financial Reporting Standards (“IFRS”) as adopted by the European Union and specifically in terms of IAS 34, ‘Interim financial reporting.

The interim condensed financial report should be read in conjunction with the annual financial statements for the year ended **31 December 2012** that is available on the company’s web page [www.frigoglass.com](http://www.frigoglass.com).

### 3 Principal accounting policies

The accounting policies adopted in preparing this condensed interim financial information are consistent with those described in the Company and Group annual financial statements for the year ended **31 December 2012**.

There have been no changes in the accounting policies used from those that were used for the preparation of the annual financial statements prepared by the Company and the Group for the year ended **31 December 2012**.

All International Financial Reporting Standards issued by the IASB and effective at the time of preparing these financial statements have been adopted by the European Commission through the endorsement procedure established by the European Commission, with the exception of certain provisions of International Accounting Standard 39 “Financial Instruments: Recognition and Measurement” relating to portfolio hedging of core deposits.

Since the Group and the Company are not affected by the provisions regarding portfolio hedging that are not required by the EU-endorsed version of IAS 39, the accompanying financial statements comply with both IFRS as adopted by the EU and IFRS issued by the IASB.

The financial statements have been prepared under the historical cost convention with the exception of derivative financial instruments that are measured at fair value.

The preparation of these interim financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

**New standards, amendments to standards and interpretations:** Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group’s evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

#### Standards and Interpretations effective for the current financial year

##### **IAS 1 (Amendment) “Presentation of Financial Statements”**

The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future.

### **IAS 19 (Amendment) “Employee Benefits”**

This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between “short-term” and “other long-term” benefits.

### **IAS 12 (Amendment) “Income Taxes”**

The amendment to IAS 12 provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in IAS 40 “Investment Property”.

### **IFRS 13 “Fair Value Measurement”**

IFRS 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones.

### **IFRS 7 (Amendment) “Financial Instruments: Disclosures”**

The IASB has published this amendment to include information that will enable users of an entity’s financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity’s recognised financial assets and recognised financial liabilities, on the entity’s financial position.

### **IFRIC 20 “Stripping costs in the production phase of a surface mine”**

This interpretation sets out the accounting for overburden waste removal (stripping) costs in the production phase of a mine. The interpretation may require mining entities to write off existing stripping assets to opening retained earnings if the assets cannot be attributed to an identifiable component of an ore body. IFRIC 20 applies only to stripping costs that are incurred in surface mining activity during the production phase of the mine, while it does not address underground mining activity or oil and natural gas activity.

### Amendments to standards that form part of the IASB's 2011 annual improvements project

The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB's annual improvements project.

#### **IAS 1 "Presentation of financial statements"**

The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 "Accounting policies, changes in accounting estimates and errors" or (b) voluntarily.

#### **IAS 16 "Property, plant and equipment"**

The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.

#### **IAS 32 "Financial instruments: Presentation"**

The amendment clarifies that income tax related to distributions is recognised in the income statement and income tax related to the costs of equity transactions is recognised in equity, in accordance with IAS 12.

#### **IAS 34, 'Interim financial reporting'**

The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements, in line with the requirements of IFRS 8 "Operating segments".

### Standards and Interpretations effective for periods beginning on or after 1 January 2014

#### **IFRS 9 "Financial Instruments" (effective for annual periods beginning on or after 1 January 2015)**

IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Group decide if IFRS 9 will be adopted prior to 1 January 2015.

**IAS 32 (Amendment) “Financial Instruments: Presentation”** (effective for annual periods beginning on or after 1 January 2014)

This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position.

**Group of standards on consolidation and joint arrangements** (effective for annual periods beginning on or after 1 January 2014)

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These standards are effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted only if the entire “package” of five standards is adopted at the same time. The Group is in the process of assessing the impact of the new standards on its consolidated financial statements. The main provisions are as follows.

**IFRS 10 “Consolidated Financial Statements”**

IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.

**IFRS 11 “Joint Arrangements”**

IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.

### **IFRS 12 “Disclosure of Interests in Other Entities”**

IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.

### **IAS 27 (Amendment) “Separate Financial Statements”**

This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “*Consolidated and Separate Financial Statements*”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 “*Investments in Associates*” and IAS 31 “*Interests in Joint Ventures*” regarding separate financial statements.

### **IAS 28 (Amendment) “Investments in Associates and Joint Ventures”**

IAS 28 “*Investments in Associates and Joint Ventures*” replaces IAS 28 “*Investments in Associates*”. The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.

### **IFRS 10, IFRS 11 and IFRS 12 (Amendment) “Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance” (effective for annual periods beginning on or after 1 January 2014)**

The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

### **IFRS 10, IFRS 12 and IAS 27 (Amendment) “Investment entities” (effective for annual periods beginning on or after 1 January 2014)**

The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make. These amendments have not yet been endorsed by the EU.

## **4 Critical accounting estimates and judgements**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under current circumstances.

### **4.1 Critical accounting estimates and assumptions**

The Group makes estimates and assumptions concerning the future. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year concern income tax.

#### **4.1.1 Income Taxes**

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required by the Group Management in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. If the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax.

#### **4.1.2 Estimated impairment of goodwill**

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2.6.1. of the annual financial statements. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (see Note 7).

#### **4.1.3. Estimated impairment of investments**

The Group's investments in subsidiaries are tested for impairment when indications exist that its carrying value may not be recoverable. The recoverable amount of the investments in subsidiaries is determined on a value in use basis, which requires the use of assumptions as is further described in **note 14**.

#### **4.1.4. Estimation of useful lives of fixed assets**

The Group assesses on an annual basis, the useful lives of its property, plant and equipment and intangible assets. These estimates take into account the relevant operational facts and circumstances, the future plans of Management and the market conditions that exist as at the date of the assessment.

#### **4.1.5. Provision for doubtful debts**

The provision for doubtful debts has been based on the outstanding balances of specific debtors after taking into account their ageing and the agreed credit terms. This process has excluded receivables from subsidiaries as Management is of the view that these receivables are not likely to require an impairment provision. The analysis of the provision is presented in **note 9**.

#### **4.1.6. Staff retirement benefit obligations**

The present value of the retirement benefit obligations depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the relevant obligation comprises the discount rate, the expected return on plan assets, the rate of compensation increase, the rate of inflation and future estimated pension increases. Any changes in these assumptions will impact the carrying amount of the retirement benefit obligations. The Group determines the amount of the retirement benefit obligations using suitably qualified independent actuaries at each year-end's balance sheet date.

#### **4.2 Critical judgements in applying the entity's accounting policies**

There are no areas that Management required to make critical judgements in applying accounting policies.



**Note 5 - Segment Information**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. Taking into account the above, the categorization of the Group's operations in business segments is the following:

- Ice Cold Merchandise ( ICM ) Operations
- Glass Operations

The consolidated Balance Sheet and the Income Statement per business segment are presented below:

**a) Analysis per business segment :**

**i) Income Statement**

	Three months ended			Three months ended		
	31/03/2013			31/03/2012		
	ICM Operations	Glass Operations	Total	ICM Operations	Glass Operations	Total
Net sales revenue	108.494	32.125	<b>140.619</b>	132.801	26.316	<b>159.117</b>
Operating Profit / <Loss>	7.230	4.623	<b>11.853</b>	13.040	3.516	<b>16.556</b>
Finance <costs> / income	(3.644)	(899)	<b>(4.543)</b>	(4.768)	(1.138)	<b>(5.906)</b>
Profit / <Loss> before income tax	3.586	3.724	<b>7.310</b>	8.272	2.378	<b>10.650</b>
Income tax expense	(1.594)	(1.118)	<b>(2.712)</b>	(1.741)	(841)	<b>(2.582)</b>
Profit / <Loss> after income tax expenses	1.992	2.606	<b>4.598</b>	6.531	1.537	<b>8.068</b>
Profit / <Loss> after taxation attributable to the shareholders of the company	1.943	1.683	<b>3.626</b>	6.672	1.088	<b>7.760</b>
Depreciation	4.532	3.883	<b>8.415</b>	4.252	3.522	<b>7.774</b>
Earnings / <Loss> before interest, tax, depreciation, amortization (EBITDA)	11.762	8.506	<b>20.268</b>	17.292	7.038	<b>24.330</b>
Impairment of trade debtors	(3)	9	<b>6</b>	19	-	<b>19</b>
Impairment of inventory	(100)	-	<b>(100)</b>	256	(680)	<b>(424)</b>
	<b>Y-o-Y %</b>					
	<b>31/03/2013 vs 31/03/2012</b>					
	ICM Operations	Glass Operations	Total			
Net sales revenue	-18%	22%	<b>-12%</b>			
Operating Profit / <Loss>	-45%	31%	<b>-28%</b>			
Earnings / <Loss> before interest, tax, depreciation, amortization (EBITDA)	-32%	21%	<b>-17%</b>			



in € 000's

**Note 5 - Segmental Information (continued)**

**ii) Balance Sheet**

	Three months ended			Year ended		
	31/03/2013			31/12/2012		
	ICM Operations	Glass Operations	Total	ICM Operations	Glass Operations	Total
Total assets	475.885	188.803	<b>664.688</b>	461.629	188.810	<b>650.439</b>
Total liabilities	425.694	80.915	<b>506.609</b>	402.194	96.813	<b>499.007</b>
Capital expenditure	1.066	1.306	<b>2.372</b>	20.359	22.371	<b>42.730</b>

(Note 6 & 7)

**b) Net sales revenue analysis per geographical area (based on customer location)**

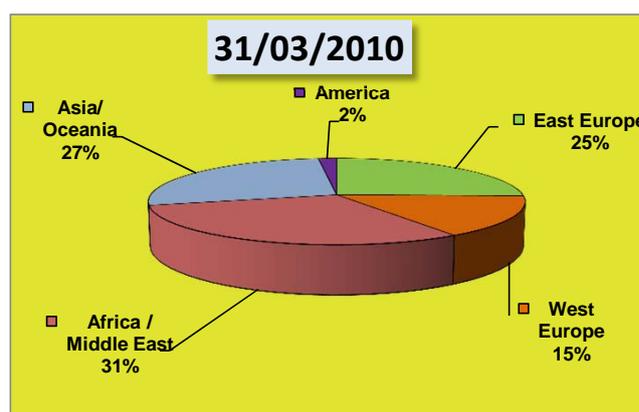
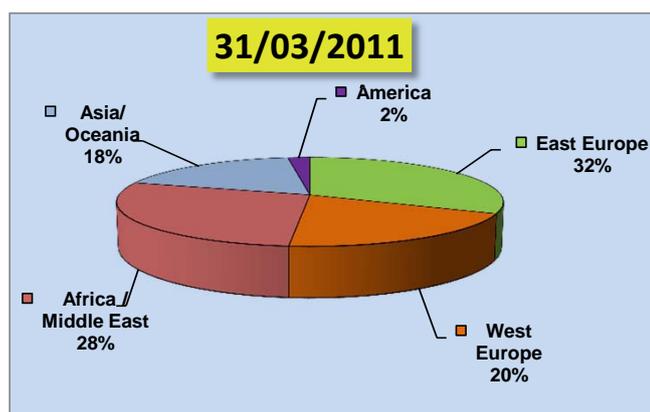
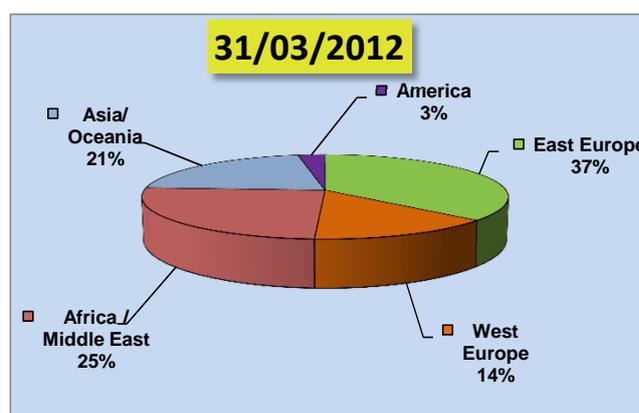
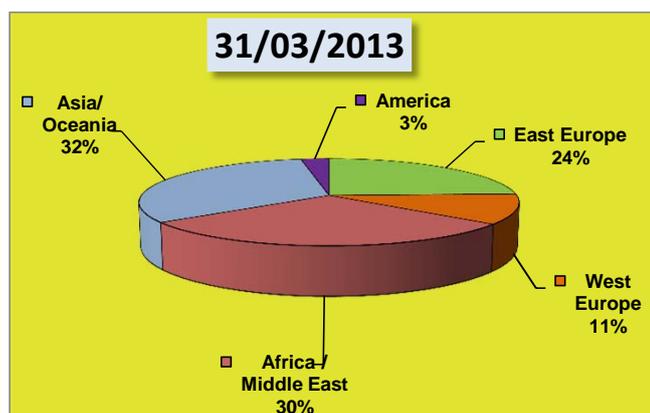
	Consolidated				
	% Y-o-Y	Three months ended			
		31/03/2013	31/03/2012	31/03/2011	31/03/2010
<b>Total Sales</b>					
East Europe	-40,7%	34.369	57.981	42.712	23.637
West Europe	-31,7%	15.589	22.827	26.712	14.344
Africa / Middle East	4,0%	41.627	40.018	37.990	28.328
Asia/Oceania	33,2%	45.129	33.873	24.536	25.209
America	-11,6%	3.905	4.418	2.876	1.695
<b>Consolidated</b>	<b>-11,6%</b>	<b>140.619</b>	<b>159.117</b>	<b>134.826</b>	<b>93.213</b>
<b>ICM Operations</b>					
East Europe	-40,5%	34.369	57.770	42.712	23.637
West Europe	-31,7%	15.583	22.827	26.712	14.344
Africa / Middle East	-4,9%	14.626	15.378	12.975	13.424
Asia/Oceania	23,5%	40.011	32.408	24.536	25.209
America	-11,6%	3.905	4.418	2.876	1.695
<b>Total</b>	<b>-18,3%</b>	<b>108.494</b>	<b>132.801</b>	<b>109.811</b>	<b>78.309</b>
<b>Glass Operations</b>					
East Europe	-100,0%	-	211	-	-
West Europe		6	-	-	-
Africa / Middle East	9,6%	27.001	24.640	25.015	14.904
Asia/Oceania	249,4%	5.118	1.465	-	-
<b>Total</b>	<b>22,1%</b>	<b>32.125</b>	<b>26.316</b>	<b>25.015</b>	<b>14.904</b>
<b>Consolidated</b>	<b>-11,6%</b>	<b>140.619</b>	<b>159.117</b>	<b>134.826</b>	<b>93.213</b>



**Note 5 - Segmental Information (continued)**

The contribution to the net sales revenue of the Group per geographical area (based on customers location) is presented at the following charts:

**Consolidated**



**Net Sales revenue**

East Europe	
West Europe	
Africa / Middle East	
Asia/Oceania	
America	
Intergroup sales revenue	
<b>Total Parent Company</b>	

**Parent Company**

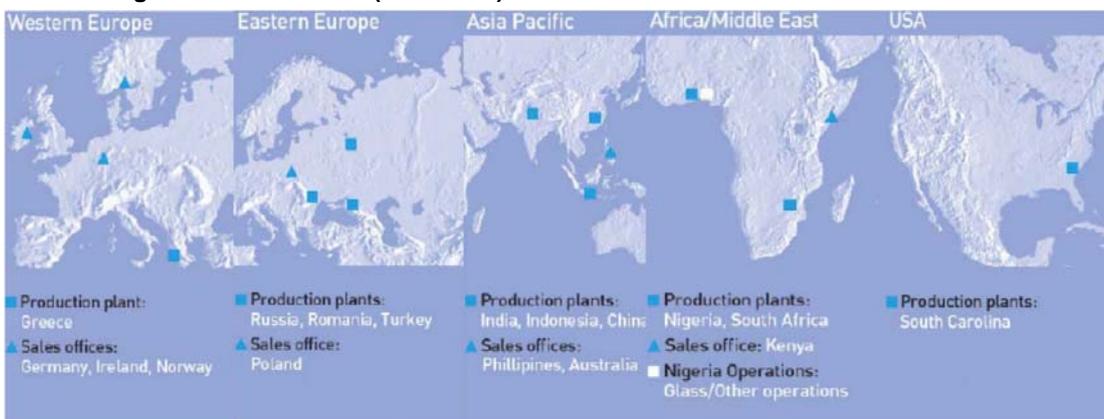
**Three months ended**

	31/03/2013	31/03/2012	31/03/2011	31/03/2010
East Europe	1.186	1.124	544	98
West Europe	2.728	9.481	16.717	4.074
Africa / Middle East	119	5.383	2.862	3.853
Asia/Oceania	(110)	98	253	332
America	1	101	94	-
Intergroup sales revenue	1.664	1.806	846	1.235
<b>Total Parent Company</b>	<b>5.588</b>	<b>17.993</b>	<b>21.316</b>	<b>9.592</b>



in € 000's

**Note 5 - Segmental Information (continued)**

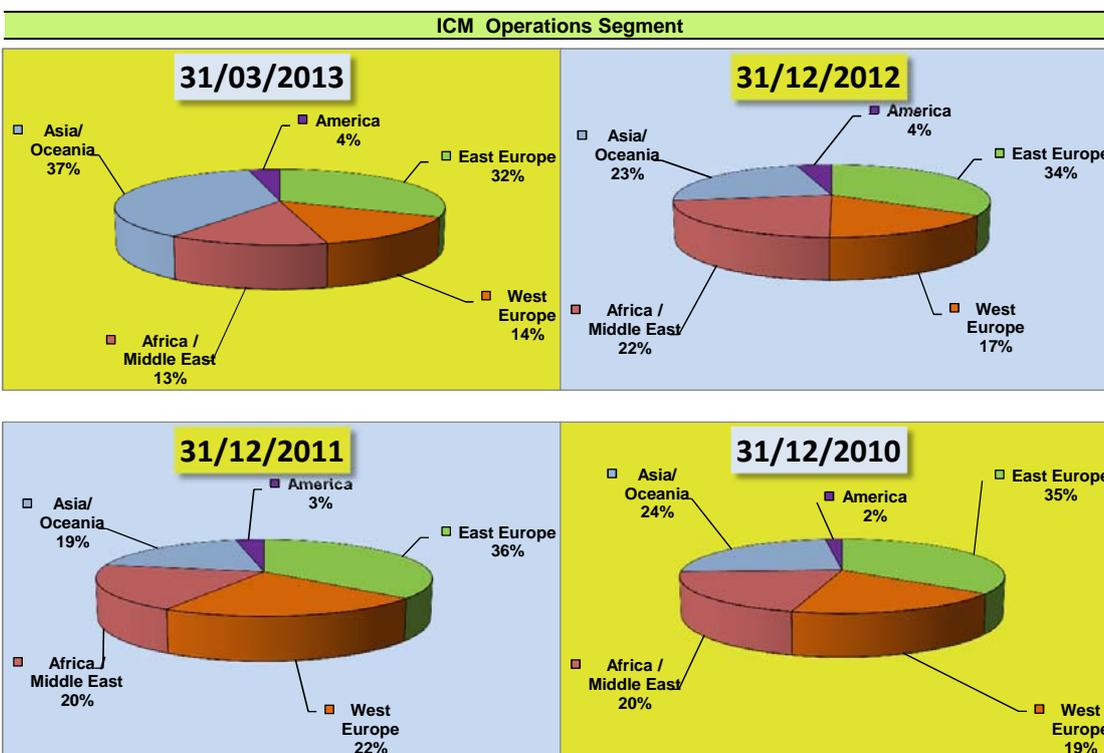


**ICM Business Segment**

**Net sales revenue analysis per geographical area (based on customer location)**

	31/03/2013	31/12/2012	31/12/2011	31/12/2010	31/12/2009
East Europe	34.369	155.077	163.222	131.436	69.526
West Europe	15.583	75.183	100.580	72.260	65.895
Africa / Middle East	14.626	102.669	88.412	75.422	62.104
Asia/Oceania	40.011	106.566	85.201	88.818	75.269
America	3.905	19.347	14.267	7.293	1.116
<b>Total ICM Operations</b>	<b>108.494</b>	<b>458.842</b>	<b>451.682</b>	<b>375.229</b>	<b>273.910</b>

The contribution to the net sales revenue of ICM Segment per geographical area (based on customers location) is presented at the following charts:





in € 000's

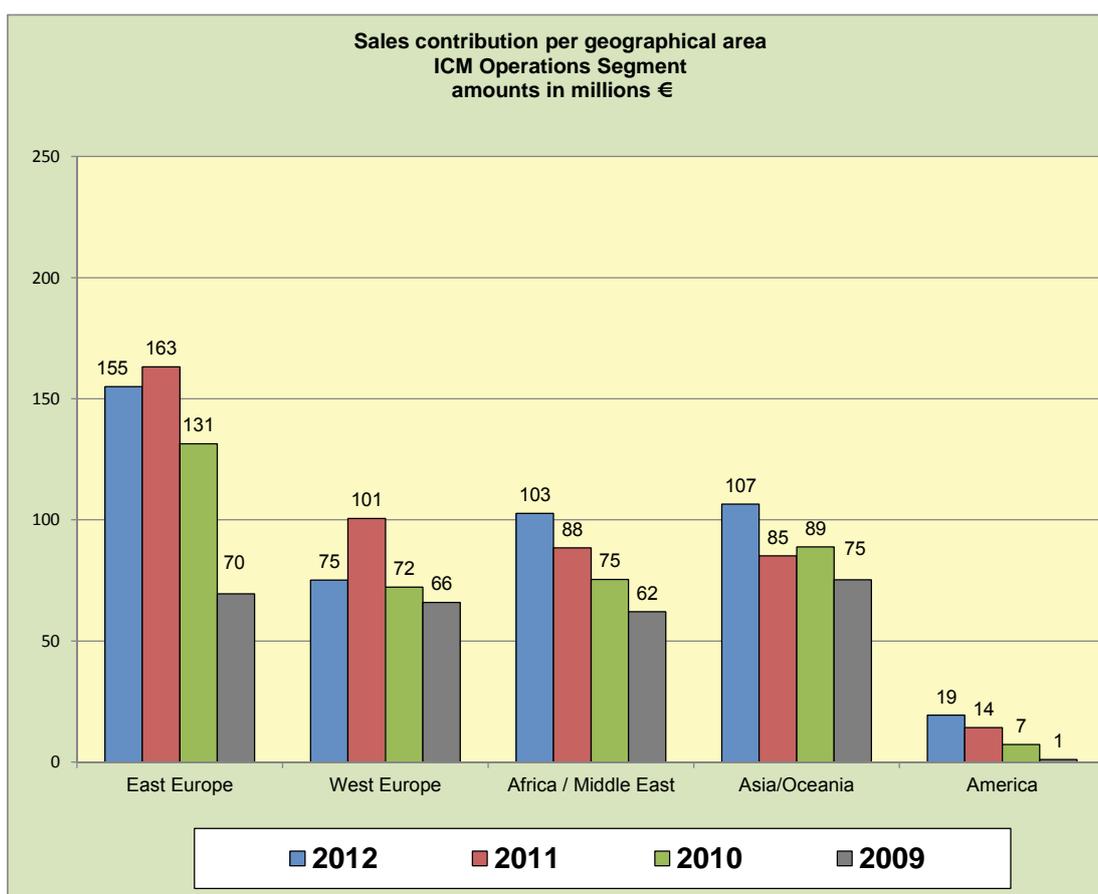
**Note 5 - Segmental Information (continued)**

**Revenue by Customer Group**

The ICM net sales revenue analysis per customer group is as follows:

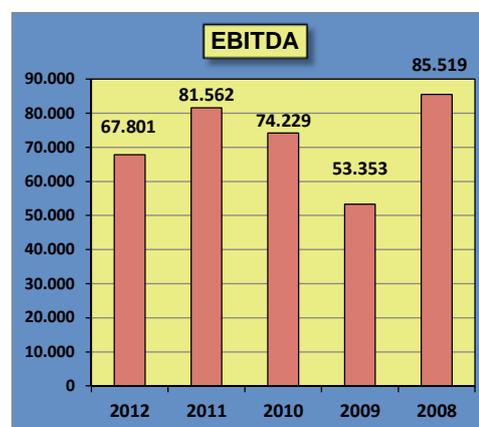
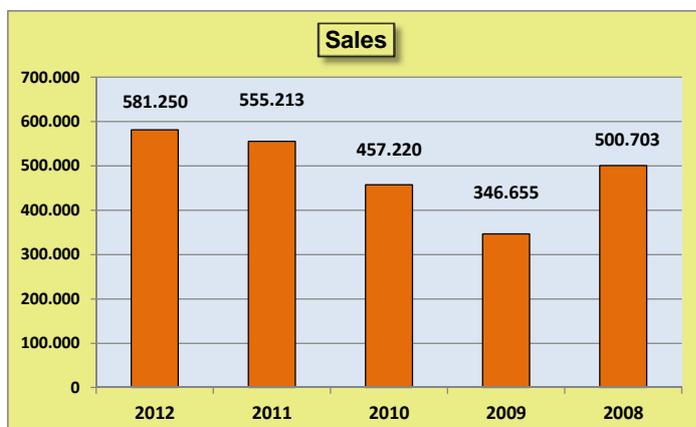
	ICM Business Segment				
	% Y-o-Y	31/03/2013	% of Total	31/03/2012	% of Total
Coca-Cola Hellenic	-31,0%	22.427	21%	32.524	24%
Other Coca-Cola bottlers	-4,8%	36.360	34%	38.199	29%
Breweries	-45,2%	24.705	23%	45.066	34%
Other	47,0%	25.002	23%	17.012	13%
<b>Total ICM Operations</b>	<b>-18,3%</b>	<b>108.494</b>	<b>100%</b>	<b>132.801</b>	<b>100%</b>

The contribution to the net sales revenue of ICM Segment per geographical area (based on customers location) is presented at the following charts:



Note 5 - Segmental Information (continued)

Key Financial Measures



Consolidated	2012	2011	2010	2009	2008
Net sales revenue	581.250	555.213	457.220	346.655	500.703
Gross profit	99.902	113.547	106.777	73.036	113.939
Gross profit - %	17,2%	20,5%	23,4%	21,1%	22,8%
Operating Profit / <Loss> after losses from restructuring	19.027	53.170	49.276	28.944	47.327
Operating Profit / <Loss> - %	3,3%	9,6%	10,8%	8,3%	9,5%
<Losses> / Gains from restructuring activities	(15.003)	-	-	(444)	(14.618)
Operating Profit / <Loss> before <Losses> / Gains from restructuring activities	34.030	53.170	49.276	29.388	61.945
Depreciation	33.771	28.392	24.953	23.965	23.574
Earnings / <Loss> before interest, tax, depreciation and amortization (EBITDA)	67.801	81.562	74.229	53.353	85.519
EBITDA %	11,7%	14,7%	16,2%	15,4%	17,1%
Profit / <Loss> before income tax	(6.029)	35.017	34.887	16.885	34.083
Income tax expense	7.830	10.397	9.433	4.235	10.691
Tax - Special lump sum contribution L. 3808/2009	-	-	-	5.496	-
Profit / <Loss> after income tax expenses	(13.859)	24.620	25.454	7.154	23.392
Profit / <Loss> after income tax expenses & non controlling interest	(14.964)	20.051	20.535	3.041	19.455
Capital Expenditure	42.730	42.938	30.640	17.885	29.531
Tangible and Intangible Assets	266.792	261.859	208.863	198.364	203.690
Dividends to Shareholders	-	-	4.020	-	39.396
Share Capital Decrease	-	6.268	-	-	36.181
Total Shareholders Equity	118.861	136.544	114.161	95.098	107.949
Total Equity	151.432	171.631	143.938	118.921	131.232
Net Debt	223.420	243.596	172.723	167.509	179.707
Net Debt / Total Equity	148%	142%	120%	141%	137%



in € 000's

**Note 5 - Segmental Information (continued)**

**Key Financial Measures (continued)**

<b>Ice Cold Merchandise (ICM) Operations</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Net sales revenue	458.842	451.682	375.229	273.910	429.640
Contribution to the Consolidated net sales revenue	78,9%	81,4%	82,1%	79,0%	85,8%
Operating Profit / <Loss> after losses from restructuring	10.697	36.772	33.632	15.396	32.943
<Losses> / Gains from restructuring activities	(10.788)	-	-	(444)	(14.618)
Operating Profit / <Loss> before <Losses> / Gains from restructuring activities	21.485	36.772	33.632	15.840	47.561
Depreciation	18.225	16.718	15.286	15.304	14.899
Earnings / <Loss> before interest, tax, depreciation and amortization (EBITDA)	39.710	53.490	48.918	31.144	62.460
EBITDA %	8,7%	11,8%	13,0%	11,4%	14,5%
Profit / <Loss> before income tax	(9.777)	20.032	19.522	3.473	20.670
Income tax expense	3.857	6.524	5.909	691	7.680
Tax - Special lump sum contribution L. 3808/2009	-	-	-	5.496	-
Profit / <Loss> after income tax expenses	(13.634)	13.508	13.613	(2.714)	12.990
Profit / <Loss> after income tax expenses & non controlling interest	(13.484)	13.087	13.093	(2.826)	13.000
Capital Expenditure	20.359	28.254	15.844	12.050	20.817

<b>Glass Operations</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Net sales revenue	122.408	103.531	81.991	72.745	71.063
Contribution to the Consolidated net sales revenue	21,1%	18,6%	17,9%	21,0%	14,2%
Operating Profit / <Loss> after losses from restructuring	8.330	16.398	15.644	13.548	14.384
<Losses> / Gains from restructuring activities	(4.215)	-	-	-	-
Operating Profit / <Loss> before <Losses> / Gains from restructuring activities	12.545	16.398	15.644	13.548	14.384
Depreciation	15.546	11.674	9.667	8.661	8.675
Earnings / <Loss> before interest, tax, depreciation and amortization (EBITDA)	28.091	28.072	25.311	22.209	23.059
EBITDA %	22,9%	27,1%	30,9%	30,5%	32,4%
Profit / <Loss> before income tax	3.748	14.985	15.365	13.412	13.413
Income tax expense	3.973	3.873	3.524	3.544	3.011
Tax - Special lump sum contribution L. 3808/2009	-	-	-	-	-
Profit / <Loss> after income tax expenses	(225)	11.112	11.841	9.868	10.402
Profit / <Loss> after income tax expenses & non controlling interest	(1.480)	6.964	7.442	5.867	6.455
Capital Expenditure	22.371	14.684	14.796	5.835	8.714



**Note 6 - Property, Plant & Equipment**

	Consolidated					
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
<b>Cost</b>						
<b>Opening balance at 01/01/2013</b>	<b>10.006</b>	<b>91.250</b>	<b>324.777</b>	<b>6.131</b>	<b>15.949</b>	<b>448.113</b>
Additions	-	85	1.440	45	116	1.686
Disposals	-	-	(11)	(85)	(1)	(97)
Transfer to / from & reclassification	-	2	(57)	-	55	-
Exchange differences	157	1.158	6.392	128	154	7.989
<b>Closing balance at 31/03/2013</b>	<b>10.163</b>	<b>92.495</b>	<b>332.541</b>	<b>6.219</b>	<b>16.273</b>	<b>457.691</b>
<b>Accumulated Depreciation</b>						
<b>Opening balance at 01/01/2013</b>	-	<b>29.798</b>	<b>176.652</b>	<b>4.437</b>	<b>13.290</b>	<b>224.177</b>
Additions	-	617	6.102	149	247	7.115
Disposals	-	-	(11)	(79)	-	(90)
Exchange differences	-	380	3.387	95	124	3.986
<b>Closing balance at 31/03/2013</b>	-	<b>30.795</b>	<b>186.130</b>	<b>4.602</b>	<b>13.661</b>	<b>235.188</b>
<b>Net book value at 31/03/2013</b>	<b>10.163</b>	<b>61.700</b>	<b>146.411</b>	<b>1.617</b>	<b>2.612</b>	<b>222.503</b>

	Consolidated					
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	Total
<b>Cost</b>						
<b>Opening balance at 01/01/2012</b>	<b>10.217</b>	<b>89.840</b>	<b>298.088</b>	<b>5.403</b>	<b>15.594</b>	<b>419.142</b>
Additions	10	712	8.552	308	171	9.753
Disposals	-	-	(176)	(89)	(3)	(268)
Transfer to / from & reclassification	-	-	-	-	-	-
Exchange differences	(92)	(947)	(5.214)	(99)	(147)	(6.499)
<b>Closing balance as at 31/03/2012</b>	<b>10.135</b>	<b>89.605</b>	<b>301.250</b>	<b>5.523</b>	<b>15.615</b>	<b>422.128</b>
<b>Accumulated Depreciation</b>						
<b>Opening balance at 01/01/2012</b>	-	<b>28.094</b>	<b>155.229</b>	<b>3.899</b>	<b>12.526</b>	<b>199.748</b>
Additions	-	592	5.606	104	279	6.581
Disposals	-	-	(141)	(31)	(15)	(187)
Exchange differences	-	(340)	(2.536)	(70)	(95)	(3.041)
<b>Closing balance as at 31/03/2012</b>	-	<b>28.346</b>	<b>158.158</b>	<b>3.902</b>	<b>12.695</b>	<b>203.101</b>
<b>Net book value at 31/03/2012</b>	<b>10.135</b>	<b>61.259</b>	<b>143.092</b>	<b>1.621</b>	<b>2.920</b>	<b>219.027</b>

The pledged assets of the Group as at 31/03/2013 were € 2.6 mil. (31/12/2012: € 3.2 mil).



**Note 6 - Property, Plant & Equipment (continued)**

	Parent Company					Total
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	
<b>Cost</b>						
Opening balance at 01/01/2013	303	8.998	15.647	318	3.972	29.238
Additions	-	-	27	-	5	32
Disposals	-	-	(10)	-	-	(10)
<b>Closing balance at 31/03/2013</b>	<b>303</b>	<b>8.998</b>	<b>15.664</b>	<b>318</b>	<b>3.977</b>	<b>29.260</b>
<b>Accumulated Depreciation</b>						
Opening balance at 01/01/2013	-	3.599	14.657	284	3.724	22.264
Additions	-	104	81	2	36	223
Disposals	-	-	(10)	-	-	(10)
<b>Closing balance at 31/03/2013</b>	<b>-</b>	<b>3.703</b>	<b>14.728</b>	<b>286</b>	<b>3.760</b>	<b>22.477</b>
<b>Net book value at 31/03/2013</b>	<b>303</b>	<b>5.295</b>	<b>936</b>	<b>32</b>	<b>217</b>	<b>6.783</b>

	Parent Company					Total
	Land	Building & technical works	Machinery technical installation	Motor vehicles	Furniture & fixtures	
<b>Cost</b>						
Opening balance at 01/01/2012	303	8.996	15.570	293	3.899	29.061
Additions	-	2	36	-	13	51
Disposals	-	-	(1)	-	-	(1)
<b>Closing balance as at 31/03/2012</b>	<b>303</b>	<b>8.998</b>	<b>15.605</b>	<b>293</b>	<b>3.912</b>	<b>29.111</b>
<b>Accumulated Depreciation</b>						
Opening balance at 01/01/2012	-	3.180	14.304	278	3.566	21.328
Additions	-	104	93	2	36	235
Disposals	-	-	(1)	-	-	(1)
<b>Closing balance as at 31/03/2012</b>	<b>-</b>	<b>3.284</b>	<b>14.396</b>	<b>280</b>	<b>3.602</b>	<b>21.562</b>
<b>Net book value at 31/03/2012</b>	<b>303</b>	<b>5.714</b>	<b>1.209</b>	<b>13</b>	<b>310</b>	<b>7.549</b>

There are no pledged assets for the Parent Company as at 31/03/2013 and 31/12/2012.

The Parent Company has proceeded to test for impairment its manufacturing operations in Greece as at 31/12/2012.

The recoverable amount of this operation is determined by calculating its value in use that is based on cash flow projections derived from the operation's financial budgets that have been approved by management and which cover a five year forecast period.

Following the completion of the value in use calculation, the Parent Company's management concluded that no impairment is necessary as at 31 December 2012. The key assumptions for the value in use calculations are as follows:

Discount rate (pre-tax): 15%, Gross margin: 12%-16% , Perpetuity growth rate: 2%



**Note 7 - Intangible assets**

	Consolidated				
	Goodwill	Development costs	Patterns & trade marks	Software & other intangible assets	Total
<b>Cost</b>					
<b>Opening balance at 01/01/2013</b>	21.144	26.370	9.633	19.555	76.702
Additions	-	615	-	71	686
Disposals	-	(2)	-	-	(2)
Exchange differences	-	39	(5)	81	115
<b>Closing balance at 31/03/2013</b>	21.144	27.022	9.628	19.707	77.501
<b>Accumulated Depreciation</b>					
<b>Opening balance at 01/01/2013</b>	-	17.335	3.430	13.081	33.846
Additions	-	586	161	553	1.300
Exchange differences	-	(14)	(1)	38	23
<b>Closing balance at 31/03/2013</b>	-	17.907	3.590	13.672	35.169
<b>Net book value at 31/03/2013</b>	21.144	9.115	6.038	6.035	42.332

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. At each balance sheet date the Group performs an analysis to assess whether the carrying amount of goodwill is recoverable. Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is performed on the cash-generating units that are expected to benefit from the acquisition from which goodwill was derived.

The existing goodwill, which resulted from the business combination of Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi (Istanbul, Turkey), Frigoglass North America Ltd. Co, Baffington Road LLC (South Carolina, America ) and Frigoglass Jebel Ali FZCO (Dubai), has been allocated to cash generating units related to the Group's operations in Turkey, America and Dubai for the respective subsidiaries.

The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations are based on cash flow projections, prepared as at **31 December 2012**, which require the use of estimates approved by Management and covering a five year period.

The key assumptions used for the Value-in-use calculation are as follows:

Discount rate (pre-tax): 12%-16%, Gross margins: 9%-18% , Perpetuity growth rate: 2%

As at **31 December 2012**, if any of the assumptions used were 10% lower or higher, the Group would not need to reduce the carrying value of goodwill.

	Consolidated				
	Goodwill	Development costs	Patterns & trade marks	Software & other intangible assets	Total
<b>Cost</b>					
<b>Opening balance at 01/01/2012</b>	21.144	23.314	9.622	17.348	71.428
Additions	-	740	-	182	922
Exchange differences	-	(19)	4	(35)	(50)
<b>Closing balance as at 31/03/2012</b>	21.144	24.035	9.626	17.495	72.300
<b>Accumulated Depreciation</b>					
<b>Opening balance at 01/01/2012</b>	-	15.064	2.785	11.114	28.963
Additions	-	472	156	612	1.240
Exchange differences	-	19	-	6	25
<b>Closing balance as at 31/03/2012</b>	-	15.555	2.941	11.732	30.228
<b>Net book value at 31/03/2012</b>	21.144	8.480	6.685	5.763	42.072



in € 000's

**Note 7 - Intangible assets (continued)**

	Parent Company			
	Development costs	Patterns & trade marks	Software & other intangible assets	Total
<b>Cost</b>				
Opening balance at 01/01/2013	14.360	35	10.604	24.999
Additions	280	-	32	312
Closing balance at 31/03/2013	14.640	35	10.636	25.311
<b>Accumulated Depreciation</b>				
Opening balance at 01/01/2013	10.797	35	7.891	18.723
Additions	255	-	278	533
Closing balance at 31/03/2013	11.052	35	8.169	19.256
<b>Net book value at 31/03/2013</b>	<b>3.588</b>	<b>-</b>	<b>2.467</b>	<b>6.055</b>

	Parent Company			
	Development costs	Patterns & trade marks	Software & other intangible assets	Total
<b>Cost</b>				
Opening balance at 01/01/2012	13.297	35	9.921	23.253
Additions	345	-	50	395
Closing balance as at 31/03/2012	13.642	35	9.971	23.648
<b>Accumulated Depreciation</b>				
Opening balance at 01/01/2012	9.860	35	6.929	16.824
Additions	204	-	222	426
Closing balance as at 31/03/2012	10.064	35	7.151	17.250
<b>Net book value at 31/03/2012</b>	<b>3.578</b>	<b>-</b>	<b>2.820</b>	<b>6.398</b>



**Note 8 - Inventories**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Raw materials	92.889	90.992	2.903	2.801
Work in progress	5.680	4.935	366	278
Finished goods	68.193	65.635	2.801	3.097
<b>Less: Provisions</b>	<b>(10.391)</b>	<b>(16.108)</b>	<b>(692)</b>	<b>(692)</b>
<b>Total</b>	<b>156.371</b>	<b>145.454</b>	<b>5.378</b>	<b>5.484</b>

**Note 9 - Trade Receivables**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Trade receivables	165.539	110.418	19.525	17.309
<b>Less: Provisions</b>	<b>(1.891)</b>	<b>(1.965)</b>	<b>(278)</b>	<b>(278)</b>
<b>Total</b>	<b>163.648</b>	<b>108.453</b>	<b>19.247</b>	<b>17.031</b>

The fair value of trade debtors closely approximates their carrying value. The Group and the Company have a significant concentration of credit risk with specific customers.

The customers of Frigoglass comprise large international groups like Coca - Cola Hellenic, Coca - Cola Amatil, Coca Cola India, other Coca - Cola bottlers, Diageo - Guinness, Heineken , Efes Group. The Group does not require its customers to provide any pledges or collaterals given the high calibre and international reputation of its customer portfolio.

Management does not expect any losses from non performance of trade receivables, other than provides for as at **31/03/2013**.

**Analysis of provisions for trade receivables:**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
<b>Opening balance at 01/01</b>	<b>1.965</b>	<b>1.298</b>	<b>278</b>	<b>28</b>
Additions during the year	16	986	-	250
Unused amounts reversed	(12)	(95)	-	-
<b>Total charges to income statement</b>	<b>4</b>	<b>891</b>	<b>-</b>	<b>250</b>
Realized during the year	(98)	(212)	-	-
Exchange differences	20	(12)	-	-
<b>Closing Balance at 31/12</b>	<b>1.891</b>	<b>1.965</b>	<b>278</b>	<b>278</b>



### Note 10 - Other receivables

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
V.A.T receivable	11.043	10.510	941	819
Grants for exports receivable	7.551	7.040	-	-
Prepaid expenses	3.866	2.710	409	293
Other taxes receivable	1.183	1.586	109	109
Factoring	-	1.172	-	1.172
Advances to employees	969	864	131	81
Other receivables	5.009	3.605	211	133
<b>Total</b>	<b>29.621</b>	<b>27.487</b>	<b>1.801</b>	<b>2.607</b>

The fair value of other receivables closely approximates their carrying value.

Other receivables comprise various prepayments, government grants and accrued income not invoiced.

### Note 11 - Cash & cash equivalents

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Cash on hand	43	73	2	1
Short term bank deposits	26.827	76.880	1.190	29.034
<b>Total</b>	<b>26.870</b>	<b>76.953</b>	<b>1.192</b>	<b>29.035</b>

The effective interest rate on short term bank deposits for **March 2013** is **3.24%** ( December 2012: **3.69%** )

### Note 12 - Other liabilities

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Taxes and duties payable	2.421	4.255	630	806
VAT payable	1.643	619	-	-
Social security insurance	1.524	1.859	262	1.021
Dividends payable to company' s shareholders	31	43	31	43
Customers' advances	369	6.486	50	44
Other taxes payable	1.320	1.402	-	-
Accrued discounts on sales	3.985	3.367	31	-
Accrued fees & costs payable to third parties	7.505	6.544	842	1.071
Accrued payroll expenses	7.010	4.987	2.076	985
Other accrued expenses	5.607	5.703	668	963
Expenses for restructuring activities	2.058	2.993	872	1.000
Other payables	4.064	3.372	288	490
<b>Total</b>	<b>37.537</b>	<b>41.630</b>	<b>5.750</b>	<b>6.423</b>

The fair value of other creditors closely approximates their carrying value.



**Note 13 - Non current & current borrowings**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Bank loans	28.763	46.120	-	-
Bank bond loans	-	-	-	-
<b>Total non current borrowings</b>	<b>28.763</b>	<b>46.120</b>	<b>-</b>	<b>-</b>

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Bank overdrafts	45.154	38.893	17.266	17.259
Bank loans	146.680	131.280	12.995	12.996
Current portion of non current bond loan	98.466	84.080	45.963	45.925
<b>Total current borrowings</b>	<b>290.300</b>	<b>254.253</b>	<b>76.224</b>	<b>76.180</b>

<b>Total borrowings</b>	<b>319.063</b>	<b>300.373</b>	<b>76.224</b>	<b>76.180</b>
-------------------------	----------------	----------------	---------------	---------------

**Maturity of non current borrowings**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Between 1 & 2 years	24.155	39.057	-	-
Between 2 & 5 years	4.608	7.063	-	-
Over 5 years	-	-	-	-
<b>Total</b>	<b>28.763</b>	<b>46.120</b>	<b>-</b>	<b>-</b>

**Effective interest rates**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Non current borrowings	4,69%	5,07%	4,79%	4,81%
Bank overdrafts	6,73%	5,50%	6,09%	5,22%
Current borrowings	5,16%	5,37%	5,27%	5,25%

**Net Debt / Total capital**

	Consolidated		Parent Company	
	31/03/2013	31/12/2012	31/03/2013	31/12/2012
Total borrowings	319.063	300.373	76.224	76.180
Cash & cash equivalents	(26.870)	(76.953)	(1.192)	(29.035)
<b>Net debt (A)</b>	<b>292.193</b>	<b>223.420</b>	<b>75.032</b>	<b>47.145</b>
Total equity (B)	158.079	151.432	31.059	32.058
Total capital (C) = (A) + (B)	450.272	374.852	106.091	79.203
<b>Net debt / Total capital (A) / (C)</b>	<b>64,9%</b>	<b>59,6%</b>	<b>70,7%</b>	<b>59,5%</b>



**Note 13 - Non current & current borrowings (continued)**

The foreign Currency exposure of bank borrowings is as follows:

	Consolidated					
	31/03/2013			31/12/2012		
	Current borrowings	Non current borrowings	Total	Current borrowings	Non current borrowings	Total
- EURO	229.505	19.958	249.463	206.054	35.167	241.221
- USD	35.797	8.775	44.572	31.000	10.923	41.923
- AED	10.260	30	10.290	7.979	30	8.009
- NAIRA	2.089	-	2.089	75	-	75
- NOK	-	-	-	-	-	-
- CNY	5.025	-	5.025	4.866	-	4.866
- INR	5.864	-	5.864	2.578	-	2.578
- PHP	1.760	-	1.760	1.701	-	1.701
- PLN	-	-	-	-	-	-
- KES	-	-	-	-	-	-
<b>Total</b>	<b>290.300</b>	<b>28.763</b>	<b>319.063</b>	<b>254.253</b>	<b>46.120</b>	<b>300.373</b>

	Parent Company					
	31/03/2013			31/12/2012		
	Current borrowings	Non current borrowings	Total	Current borrowings	Non current borrowings	Total
- EURO	76.224	-	76.224	76.180	-	76.180
- USD	-	-	-	-	-	-
<b>Total</b>	<b>76.224</b>	<b>-</b>	<b>76.224</b>	<b>76.180</b>	<b>-</b>	<b>76.180</b>

The extent of the Group's and Parent company's exposure to fluctuations in interest rate due to market or contractual changes is considered to be less than six months.

The fair value of current and non current borrowings closely approximates their carrying value, since the company borrows at floating interest rates, which are renegotiated in periods shorter than six months.

The pledged assets of the Group as at **31/03/2013** were **€2.6 mil.** (31/12/2012: € 3.2 mil).

There are no pledged assets for the Parent Company as at **31/03/2013** and **31/12/2012**.

The Group's bank loans include a syndicated bank loan that amounts to € 51 million as at 31 December 2012 and for which the Group is required to comply with covenants relating to the sufficiency of solvency, profitability and liquidity ratios as described below:

- Net debt to total equity
- Net debt to earnings before interest tax depreciation and amortization (EBITDA)
- EBITDA to net interest expense

On the basis that € 97 million of the Group's bank loans expire in less than 24 months (comprising the aforementioned syndicated bank loan and other bank borrowings of the Parent Company amounting to € 46 million), the Group entered into renegotiations for the extension of these loans with the respective lenders during the last quarter of 2012 and which has continued during the first quarter of 2013.

On 08/04/2013 the Group finalized the agreement with respect to the syndicated bank loan that amounts to € 51 million. The refinancing of this loan will be for a three year tenor with a one year capital repayment grace period. On 26/04/2013 the Group finalized the agreement with Commercial Bank of Greece related to the Parent Company's bank loan of € 6 mil. The amount has been refinanced and extended by an additional amount of € 6 mil by converting overdraft facility to long term borrowings. The Group will proceed into finalizing the remaining agreements with respect to lenders of the Parent Company as soon as possible.



**Note 14 - Investments in subsidiaries**

	Parent Company	
	31/03/2013	31/12/2012
	Net book value	Net book value
Coolinvest Holdings Limited (Cyprus)	-	43.813
Frigorex Cyprus Limited (Cyprus)	-	482
Frigoinvest Holdings B.V (The Netherlands)	58.045	13.750
<b>Total</b>	<b>58.045</b>	<b>58.045</b>

In March 2013, the Parent Company participated 100% in the share capital increase of Frigoinvest Holdings B.V. by contributing its whole shareholding in its subsidiaries Frigorex Cyprus Limited and Coolinvest Holdings Limited.

In its separate financial statements, the Parent Company accounts for investments in subsidiaries at historic cost less any impairment losses.

Following on from the impairment tests that the Group has performed as at **31 December 2012** on its operating activities in Hellas (see note 6) and its operating activities in Turkey, Dubai and America (see note 7), the Group has also test for impairment its participation in the company Frigoglass (Guangzhou) Ice Cold Equipment Co. Ltd. which represents the Group's activities in China.

The recoverable amount of this operation is determined by calculating its value in use that is based on cash flow projections derived from the operation's financial budgets that have been approved by management and which cover a five year forecast period.

Following the completion of the value in use calculation, the Parent Company's management concluded that no impairment is necessary as at **31 December 2012**. The key assumptions for the value in use calculations are as follows:  
Discount rate (pre-tax): 15%, Gross margin: 9%-18%, Perpetuity growth rate: 2%



**Note 14 - Investments in subsidiaries (continued)**

The subsidiaries of the Group, the country of incorporation and their shareholding status as at **31/03/2013** are described below:

<b>Company name &amp; business segment</b>	<b>Country of incorporation</b>	<b>Consolidation method</b>	<b>% Shareholding</b>
<b>ICM Operations</b>			
Frigoglass S.A.I.C.	Hellas	<b>Parent Company</b>	
SC. Frigoglass Romania SRL	Romania	Full	100%
PT Frigoglass Indonesia	Indonesia	Full	100%
Frigoglass South Africa Ltd	South Africa	Full	100%
Frigoglass Eurasia LLC	Russia	Full	100%
Frigoglass (Guangzhou) Ice Cold Equipment Co. .Ltd.	China	Full	100%
Scandinavian Appliances A.S	Norway	Full	100%
Frigoglass Ltd.	Ireland	Full	100%
Frigoglass Iberica SL	Spain	Full	100%
Frigoglass Sp zo.o	Poland	Full	100%
Frigoglass India PVT.Ltd.	India	Full	100%
Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi	Turkey	Full	98,92%
Frigoglass İstanbul Soğutma Sistemleri İç ve Dis Ticaret A.S.	Turkey	Full	98,92%
Frigoglass North America Ltd. Co	USA	Full	100%
Buffington Road LLC	USA	Full	100%
Frigomagna INC	Philippines	Full	100%
Frigorex East Africa Ltd.	Kenya	Full	100%
Frigoglass GmbH	Germany	Full	100%
Frigoglass Nordic AS	Norway	Full	100%
Frigoglass France SA	France	Full	100%
Frigoglass Industries (NIG) Ltd	Nigeria	Full	76,03%
Coolinvest Holdings Limited	Cyprus	Full	100%
Frigorex Cyprus Limited	Cyprus	Full	100%
Norcool Holding A.S	Norway	Full	100%
Frigoinvest Holdings B.V	The Netherlands	Full	100%
Frigoglass USA Inc.	USA	Full	100%
Frigoglass Oceania Pty Limited	Australia	Full	100%
Frigoglass MENA FZE	Dubai	Full	100%
3P Frigoglass Romania SRL	Romania	Full	100%
<b>Glass Operations</b>			
Frigoglass Jebel Ali FZCO	Dubai	Full	80,00%
Beta Glass Plc.	Nigeria	Full	55,21%
Frigoglass Industries (NIG.) Ltd	Nigeria	Full	76,03%
Deltainvest Services Limited	Cyprus	Full	100%



**Note 15 - Share capital, treasury shares, dividends & share options**

**a) Share capital:**

The share capital of the company comprises of **50,517,252** fully paid up ordinary shares of **€0.30** each.

The share premium accounts represents the difference between the issue of shares (in cash) and their par value.

On the 30th of March 2012, FRIGOGLASS' s Board of Directors resolved to increase the share capital of the Company by 63,958 ordinary shares, following the exercise of share options by option holders pursuant to the Company's share option plan. The proceeds from the share capital increase amounted to € 196 thousand.

	Number of shares	Share capital -000' Euro-	Share premium -000' Euro-
<b>Balance at 01/01/2012</b>	<b>50.453.294</b>	<b>15.136</b>	<b>2.304</b>
Shares issued to employees exercising stock options / Proceeds from the issue of shares	63.958	19	177
Transfer from share option reserve ( Note 16 )	-	-	37
<b>Balance at 31/12/2012</b>	<b>50.517.252</b>	<b>15.155</b>	<b>2.518</b>
<b>Balance at 01/01/2013</b>	<b>50.517.252</b>	<b>15.155</b>	<b>2.518</b>
<b>Balance at 31/03/2013</b>	<b>50.517.252</b>	<b>15.155</b>	<b>2.518</b>



**Note 15 - Share capital, treasury shares, dividends & share options (continued)**

**b) Treasury shares:**

The Extraordinary General Meeting of the shareholders on the 5th of September 2008 approved a share buy back scheme, in terms of article 16 of Codified Law 2190/1920, for a maximum number of shares that equals to 10% of the Company's share capital (at that time 40,200,610 shares) and which can be acquired for a period of 24 months from September 5, 2008, i.e. until September 5, 2010, with minimum purchase price Euro 1 and maximum purchase price Euro 25 per share. The share buy back that will be undertaken according to the above scheme, will be under the responsibility of the Board of Directors and will entail shares paid in full.

	Number of shares	Treasury shares -000' Euro-
<b>Balance at 01/01/2012</b>	<b>(1.800.785)</b>	<b>(7.949)</b>
<b>Balance at 31/12/2012</b>	<b>(1.800.785)</b>	<b>(7.949)</b>
<b>Balance at 01/01/2013</b>	<b>(1.800.785)</b>	<b>(7.949)</b>
<b>Balance at 31/03/2013</b>	<b>(1.800.785)</b>	<b>(7.949)</b>

**c) Dividends**

Dividends are recorded in the financial statements, as a liability, in the period in which they are approved by the Shareholders Meeting.

**d) Share options:**

**i)** The Annual General Assembly of June 8, 2007 approved a share option plan with beneficiaries members of the Company's BoD, employees of the Company and employees of the Company's affiliates in replacement of the previous Phantom option plan.

According to the above General Assembly resolution, a maximum of 428,870 share options were approved, each corresponding to one (1) ordinary share of the Company.

**ii)** The Annual General Assembly of June 5, 2009 approved a share option plan with beneficiaries members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 500,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

**iii)** The Annual General Assembly of May 14, 2010 approved a share option plan with beneficiaries members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 600,000 share options were approved, each corresponding to one (1) ordinary share of the Company.

**iv)** On 14/12/2011 Frigoglass Board of Directors resolved to adjust of the approved share options price for option holders pursuant to the Company's share option plan, following the decision of the Annual General Meeting at 31/5/2011 to modify the company's share capital.

According to the aforementioned decision, the Board of Directors also decided the increase of the stock option rights by 25%, in line with the bonus share issue of one new share for every four existing shares.

**v)** The Annual General Assembly of May 29, 2012 approved a share option plan with beneficiaries members of the Company's BoD, employees of the Company and employees of the Company's affiliates.

According to the above General Assembly resolution, a maximum of 600,000 share options were approved, each corresponding to one (1) ordinary share of the Company.



**Note 15 - Share capital, treasury shares, dividends & share options (continued)**

The following table summarizes information for share option plan:

Program of options	Start of exercise period	Expiry date	Number of options issued	Number of options exercised/cancelled	Number of outstanding options
<b>Program approved by BoD on 02/08/2007</b>					
Exercise price at 13.15 Euro per share	8/6/2007	17/12/2016	34.589	34.589	-
Exercise price at 13.15 Euro per share	1/1/2008	17/12/2016	34.589	4.955	29.634
Exercise price at 13.15 Euro per share	1/1/2009	17/12/2016	34.586	4.955	29.631
		<b>Total</b>	<b>103.764</b>	<b>44.499</b>	<b>59.265</b>
<b>Program approved by BoD on 14/05/2008</b>					
Exercise price at 15.83 Euro per share	14/05/2008	17/12/2017	33.083	-	33.083
Exercise price at 15.83 Euro per share	14/05/2009	17/12/2017	33.083	-	33.083
Exercise price at 15.83 Euro per share	14/05/2010	17/12/2017	33.088	-	33.088
		<b>Total</b>	<b>99.253</b>	<b>-</b>	<b>99.253</b>
<b>Program approved by BoD on 19/06/2009</b>					
Exercise price at 3.07 Euro per share	19/06/2009	31/12/2018	204.673	79.794	124.879
Exercise price at 3.07 Euro per share	01/01/2010	31/12/2018	204.673	79.810	124.862
Exercise price at 3.07 Euro per share	01/01/2011	31/12/2018	204.671	73.976	130.695
		<b>Total</b>	<b>614.016</b>	<b>233.581</b>	<b>380.436</b>
<b>Program approved by BoD on 11/12/2009</b>					
Exercise price at 3.07 Euro per share	11/12/2009	31/12/2018	3.541	-	3.541
Exercise price at 3.07 Euro per share	01/01/2010	31/12/2018	3.541	-	3.541
Exercise price at 3.07 Euro per share	01/01/2011	31/12/2018	3.543	-	3.543
		<b>Total</b>	<b>10.625</b>	<b>-</b>	<b>10.625</b>
<b>Program approved by BoD on 17/11/2010</b>					
Exercise price at 5.54 Euro per share	17/11/2010	31/12/2019	74.699	15.828	58.871
Exercise price at 5.54 Euro per share	01/01/2011	31/12/2019	74.729	8.543	66.186
Exercise price at 5.54 Euro per share	01/01/2012	31/12/2019	74.735	-	74.735
		<b>Total</b>	<b>224.163</b>	<b>24.370</b>	<b>199.793</b>
<b>Program approved by BoD on 03/01/2011</b>					
Exercise price at 5.54 Euro per share	03/01/2011	31/12/2020	80.326	8.539	71.788
Exercise price at 5.54 Euro per share	03/01/2012	31/12/2020	80.354	-	80.354
Exercise price at 5.54 Euro per share	03/01/2013	31/12/2020	80.364	-	80.364
		<b>Total</b>	<b>241.044</b>	<b>8.539</b>	<b>232.505</b>
<b>Program approved by BoD on 15/06/2012</b>					
Exercise price at 3.55 Euro per share	01/12/2013	31/12/2022	10.000	-	10.000
Exercise price at 3.55 Euro per share	01/12/2014	31/12/2022	10.000	-	10.000
Exercise price at 3.55 Euro per share	01/12/2015	31/12/2022	10.000	-	10.000
		<b>Total</b>	<b>30.000</b>	<b>-</b>	<b>30.000</b>
<b>Program approved by BoD on 10/12/2012</b>					
Exercise price at 5.54 Euro per share	10/12/2012	31/12/2021	79.707	-	79.707
Exercise price at 5.54 Euro per share	01/01/2013	31/12/2021	79.720	-	79.720
Exercise price at 5.54 Euro per share	01/01/2014	31/12/2021	79.743	-	79.743
		<b>Total</b>	<b>239.170</b>	<b>-</b>	<b>239.170</b>
		<b>Grand Total</b>	<b>1.562.034</b>	<b>310.988</b>	<b>1.251.046</b>

The weighted average fair value of the new options granted during the year was determined using the Black-Scholes valuation model and amounted to Euro 0.40 (BoD 15/06/2012) & 0.02 (BoD 10/12/2012) per option.

The key assumptions used in the valuation model are the following:	Program 15/06/2012	Program 10/12/2012
Weighted average share price	3,55 €	4,66 €
Volatility	14,00%	14,18%
Dividend yield	1,0%	0,0%
Discount rate	3,5%	1,6%



in € 000's

**Note 16 - Other reserves**

	Consolidated						
	Statutory reserves	Share option reserve	Extraordinary reserves	Cash flow hedge reserve	Tax free reserves	Currency translation reserve	Total
<b>Balance at 01/01/2012</b>	<b>4.177</b>	<b>1.041</b>	<b>9.517</b>	<b>(369)</b>	<b>6.833</b>	<b>(16.544)</b>	<b>4.655</b>
Additions for the year	-	125	-	213	-	-	338
Shares issued to employees	-	(37)	-	-	-	-	(37)
Transfer from/<to> Retained Earnings	-	-	-	293	-	-	293
Exchange differences	-	-	25	-	-	9.629	9.654
<b>Balance at 31/12/2012</b>	<b>4.177</b>	<b>1.129</b>	<b>9.542</b>	<b>137</b>	<b>6.833</b>	<b>(6.915)</b>	<b>14.903</b>
<b>Balance at 01/01/2013</b>	<b>4.177</b>	<b>1.129</b>	<b>9.542</b>	<b>137</b>	<b>6.833</b>	<b>(6.915)</b>	<b>14.903</b>
Additions for the year	-	-	-	(335)	-	-	(335)
Transfer from/<to> Retained Earnings	-	-	-	(25)	-	-	(25)
Exchange differences	-	-	108	-	-	1.197	1.305
<b>Balance at 31/03/2013</b>	<b>4.177</b>	<b>1.129</b>	<b>9.650</b>	<b>(223)</b>	<b>6.833</b>	<b>(5.718)</b>	<b>15.848</b>

	Parent Company				
	Statutory reserves	Share option reserve	Extraordinary reserves	Tax free reserves	Total
<b>Balance at 01/01/2012</b>	<b>4.019</b>	<b>1.041</b>	<b>5.175</b>	<b>6.833</b>	<b>17.068</b>
Additions for the year	-	125	-	-	125
Shares issued to employees	-	(37)	-	-	(37)
<b>Balance at 31/12/2012</b>	<b>4.019</b>	<b>1.129</b>	<b>5.175</b>	<b>6.833</b>	<b>17.156</b>
<b>Balance at 01/01/2013</b>	<b>4.019</b>	<b>1.129</b>	<b>5.175</b>	<b>6.833</b>	<b>17.156</b>
Additions for the year	-	-	-	-	-
Shares issued to employees	-	-	-	-	-
<b>Balance at 31/03/2013</b>	<b>4.019</b>	<b>1.129</b>	<b>5.175</b>	<b>6.833</b>	<b>17.156</b>

A statutory reserve is created under the provisions of Hellenic law (Law 2190/20) according to which, an amount of at least 5% of the profit (after tax) for the year must be transferred to this reserve until it reaches one third of the paid up share capital. The statutory reserve can not be distributed to the shareholders of the Company except for the case of liquidation.

The share option reserve refers to a share option program with beneficiaries the Company's BoD and employees and is analyzed in Note 15 of the annual financial statements.

The Company has created tax free reserves, taking advances off various Hellenic Taxation laws, during the years, in order to achieve tax deductions, either

- a) by postponing the tax liability till the reserves are distributed to the shareholders, or
- b) by eliminating any future income tax payment by issuing new shares for the shareholders of the company.

Should the reserves be distributed to the shareholders as dividends, the distributed profits will be taxed with the rate that will be in effect at the time of the profits distributions.

No provision has been created in regard to the possible income tax liability in the case of such a future distribution of the reserves the shareholders of the company as such liabilities are recognized simultaneously with the dividends distribution.



### Note 17 - Financial Expenses

	Consolidated		Parent Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Interest expense	7.301	5.415	1.224	1.141
Interest income	(3.139)	(525)	(141)	(119)
<b>Net interest expense / &lt;income&gt;</b>	<b>4.162</b>	<b>4.890</b>	<b>1.083</b>	<b>1.022</b>
Exchange loss / (gain) & Other Financial Costs	(1.326)	2.292	(96)	638
Loss / <Gain> on derivative financial instruments	1.707	(1.276)	418	(232)
<b>Net finance cost / &lt;income&gt;</b>	<b>4.543</b>	<b>5.906</b>	<b>1.405</b>	<b>1.428</b>

### Note 18 - Income Tax

The tax rates in the countries where the Group operates are between **0%** and **38.3%**.

Some of non deductible expenses and the different tax rates in the countries that the Group operates, create an effective tax rate for the Group of 37,1% (Hellenic taxation rate is 26%)

#### Unaudited tax years

The Company has not been audited by tax authorities for the 2010 financial year.

The tax returns of the Parent Company and the Group's subsidiaries have not been assessed by the tax authorities for different periods.

Until the tax audit assessment for the companies described in the table above are finalized, the tax liability can not be reliably measured for those years. The Group provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.

**Note:** For some countries the tax audit is not obligated and is taken place under specific requirements.

Company	Country	Unaudited tax years	Line of Business
Frigoglass S.A.I.C. - Parent Company	Hellas	2010 & 2012	Ice Cold Merchandisers
SC. Frigoglass Romania SRL	Romania	2010-2012	Ice Cold Merchandisers
PT Frigoglass Indonesia	Indonesia	2009-2012	Ice Cold Merchandisers
Frigoglass South Africa Ltd	S. Africa	2006-2012	Ice Cold Merchandisers
Frigoglass Eurasia LLC	Russia	2011-2012	Ice Cold Merchandisers
Frigoglass (Guangzhou) Ice Cold Equipment Co. ,Ltd.	China	2006-2012	Ice Cold Merchandisers
Scandinavian Appliances A.S	Norway	2003-2012	Ice Cold Merchandisers
Frigoglass Ltd.	Ireland	2002-2012	Ice Cold Merchandisers
Frigoglass Iberica SL	Spain	2004-2012	Ice Cold Merchandisers
Frigoglass Sp zo.o	Poland	2009-2012	Ice Cold Merchandisers
Frigoglass India PVT.Ltd.	India	2009-2012	Ice Cold Merchandisers
Frigoglass Turkey Soğutma Sanayi İç ve Dış Ticaret Anonim Şirketi	Turkey	2010-2012	Ice Cold Merchandisers
Frigoglass İstanbul Soğutma Sistemleri İç ve Dis Ticaret A.S.	Turkey	2010-2012	Sales Office
Frigoglass North America Ltd. Co	USA	2008-2012	Ice Cold Merchandisers
Buffington Road LLC	USA	2008-2012	Real Estate
Frigomagna INC	Philippines	2008-2012	Sales Office
Frigoglass Jebel Ali FZCO	Dubai	-	Glass Operation
Frigoglass MENA FZE	Dubai	-	Sales Office
Beta Glass Plc.	Nigeria	2011-2012	Glass Operation
Frigoglass Industries (NIG.) Ltd	Nigeria	2011-2012	Crowns, Plastics, ICMS
Frigoglass Oceania Pty Limited	Australia	2012	Sales Agent
3P Frigoglass Romania SRL	Romania	2008-2012	Plastics
Frigorex East Africa Ltd.	Kenya	2008-2012	Sales Office
Frigoglass GmbH	Germany	2011-2012	Sales Office
Frigoglass Nordic AS	Norway	2003-2012	Sales Office
Frigoglass France SA	France	2004-2012	Sales Office
Coolinvest Holdings Limited	Cyprus	2011-2012	Holding Company
Frigorex Cyprus Limited	Cyprus	2011-2012	Holding Company
Frigoinvest Holdings B.V	Netherlands	2008-2012	Holding Company
Norcool Holding A.S	Norway	1999-2012	Holding Company
Deltainvest Services Limited	Cyprus	2011-2012	Holding Company
Frigoglass USA Inc.	USA	2009-2012	Holding Company



## Note 19 - Commitments

### Capital commitments

The capital commitments contracted for but not yet incurred at the balance sheet date **31/03/2013** for the Group amounted to € 351 thousands (**31/12/2012**: € 159 thousands).

## Note 20 - Related party transactions

(based on IAS 24 & Article 42e of L 2190/20)

The Parent Company's shareholders as at **31/03/2013** are:

Truad Verwaltungs A.G.	44,49%
The Capital Group Companies Inc.	9,26%
Montanaro Group	5,79%
Institutional Investors	21,25%
Other Investors	19,21%

Truad Verwaltungs A.G. has a 23.3% stake in Coca-Cola Hellenic Bottling Company SA share capital.

The Coca-Cola Hellenic Bottling Company is a non alcoholic beverage company listed in stock exchanges of Athens, New York & London.

Except from the common share capital involvement of Truad Verwaltungs A.G. at 23.3% with CCH Group, Frigoglass is the major shareholder in Frigoglass Industries Limited based on Nigeria, where CCH Group also owns a 23.9% equity interest.

Based on a contract that expires on 31/12/2013, and which has been renewed until 31/12/2018 the Coca-Cola Hellenic Bottling Company purchases ICM's from the Frigoglass Group at yearly negotiated prices.

The above transactions are executed at arm's length.



**Note 20 - Related party transactions (continued)**

a) The amounts of related party transactions were:

	Consolidated		Parent Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Sales	32.669	41.065	1.180	9.301
Receivables / <Payables>	30.890	32.956	1.277	757

b) The intercompany transactions of the Parent company with the Group's subsidiaries were:

	Parent Company	
	31/03/2013	31/03/2012
Sales of goods	1.507	1.623
Sales of services	157	183
Purchases of goods / expenses	3.090	14.663
Dividend income	-	-
Receivables	47.267	38.581
Payables	27.727	18.375

The above transactions are executed at arm's length.

c) Other operating income ( transactions of the Parent company with the Group's subsidiaries )

	Parent Company	
	31/03/2013	31/03/2012
Management services income	6.460	6.291
Other operating income	9	51
<b>Total other operating income</b>	<b>6.469</b>	<b>6.342</b>

The majority portion of other operating income refers to management services charged to the Group's subsidiaries.

d) The fees to members of the Board of Directors and Management compensation include wages, stock option, indemnities and other employee benefits and the amounts are:

	Consolidated		Parent Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Fees of member of Board of Directors	39	36	39	36
Management compensation	1.001	569	845	569
Receivables from management & BoD members	-	-	-	-
Payables to management & BoD	-	-	-	-



**Note 21 - Earnings per share**

**Basic & Diluted earnings per share**

Basic and Diluted earnings per share are calculated by dividing the profit attributable to shareholders, by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the company (treasury shares).

The diluted earnings per share are calculated adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares: share options. For the share options a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options. The difference is added to the denominator as an issue of ordinary shares for no consideration. No adjustment is made to net profit (numerator).

in 000's Euro (apart from per share earning and number of shares)	Consolidated		Parent Company	
	Three months ended		Three months ended	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Profit attributable to shareholders of the Company	3.626	7.760	(999)	367
Weighted average number of ordinary shares for the purposes of basic earnings per share	48.716.467	48.674.297	48.716.467	48.674.297
Weighted average number of ordinary shares for the purpose of diluted earnings per share	48.892.761	48.764.466	48.892.761	48.764.466
<b>Basic earnings / &lt;losses&gt; per share</b>	<b>0,0744</b>	<b>0,1594</b>	<b>(0,0205)</b>	<b>0,0075</b>
<b>Diluted earnings / &lt;losses&gt; per share</b>	<b>0,0742</b>	<b>0,1591</b>	<b>(0,0204)</b>	<b>0,0075</b>

**Note 22 - Contingent liabilities**

The Parent company has contingent liabilities in respect of bank guarantees on behalf of its subsidiaries arising from the ordinary course of business as follows:

The Parent Company's bank guarantees on behalf of its subsidiaries were:

	Parent Company	
	31/03/2013	31/12/2012
<u>Bank guarantees</u>	457.397	457.897

The Group did not have any contingent liabilities as at **31/12/2013** and **31/12/2012**.

There are no pending litigation, legal proceedings, or claims which are likely to affect the financial statements or the operations of the Group and the Parent company.

The tax returns for the Parent Company and for the Group subsidiaries have not been assessed by the tax authorities for different periods. (see Note 18). The management of the Group believes that no significant additional taxes other than those recognized in the financial statements will be assessed.



### Note 23 - Seasonality of Operations

#### Net sales revenue

Quarter	Consolidated							
	2010		2011		2012		2013	
Q1	93.213	20%	134.826	24%	159.117	27%	140.619	100%
Q2	142.775	31%	187.655	34%	179.088	31%	-	0%
Q3	110.627	24%	116.085	21%	100.689	17%	-	0%
Q4	110.605	24%	116.647	21%	142.356	24%	-	0%
<b>Total Year</b>	<b>457.220</b>	<b>100%</b>	<b>555.213</b>	<b>100%</b>	<b>581.250</b>	<b>100%</b>	<b>140.619</b>	<b>100%</b>

As shown above the Group's operations exhibit seasonality and therefore interim period sales should not be used for forecasting annual sales.

Consequently the level of the working capital required for the certain months of the year may vary.

### Note 24 - Post balance sheet events

There are no post-balance events which are likely to affect the financial statements or the operations of the Group and the Parent company, apart from the refinancing of part of the Parent Company's loans (see note 13).

### Note 25 - Average number of personnel

The average number of personnel per operation for the Group & for the Parent company are listed below:

Operations	Consolidated	
	31/03/2013	31/03/2012
ICM Operations	4.910	5.885
Glass Operations	1.628	1.584
<b>Total</b>	<b>6.538</b>	<b>7.469</b>

Average number of personnel	Parent Company	
	31/03/2013	31/03/2012
	231	259



### Note 26 - Derivative Financial Instruments

	Consolidated				Parent Company			
	31/03/2013		31/12/2012		31/03/2013		31/12/2012	
	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
<b>Held for trading</b>								
- Interest rate swaps	-	-	-	-	-	-	-	-
- Forward foreign exchange contracts	211	1.876	1.376	119	104	641	457	10
- Commodity forward contracts	-	-	-	-	-	-	-	-
<b>Cash flow hedges</b>								
- Interest rate swaps	-	-	-	-	-	-	-	-
- Forward foreign exchange contracts	2	-	-	-	-	-	-	-
- Commodity forward contracts	-	250	152	-	-	-	-	-
<b>Total financial derivatives instruments</b>	<b>213</b>	<b>2.126</b>	<b>1.528</b>	<b>119</b>	<b>104</b>	<b>641</b>	<b>457</b>	<b>10</b>
<b>Less: Non current portion</b>								
<b>Held for Trading</b>								
- Interest rate swaps	-	-	-	-	-	-	-	-
- Forward foreign exchange contracts	-	-	-	-	-	-	-	-
- Commodity forward contracts	-	-	-	-	-	-	-	-
<b>Cash flow hedges</b>								
- Interest rate swaps	-	-	-	-	-	-	-	-
- Commodity forward contracts	-	-	-	-	-	-	-	-
<b>Non current portion of financial derivatives instruments</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Current portion of financial derivatives instruments</b>	<b>213</b>	<b>2.126</b>	<b>1.528</b>	<b>119</b>	<b>104</b>	<b>641</b>	<b>457</b>	<b>10</b>

Trading derivatives are classified as a current asset or liability. The full fair value of a hedging derivative is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and, as a current asset or liability, if the maturity of the hedged item is less than 12 months.

For 2013, there was no ineffective portion arising from cash flow hedges.

Gains and losses relating to the effective portion of the hedge are recognized in the hedging reserve in the Statement of Comprehensive Income. Subsequently these amounts are recognized in the income statement in the period or periods during which the hedged forecast transaction affects the income statement unless the gain or loss is included in the initial amount recognized for the purchase of inventory or fixed assets. These amounts are ultimately recognized in cost of goods sold in case of inventory or in depreciation in the case of fixed assets.

In terms of an amendment to IFRS 7, for 2013, the Company and the Group must disclose the basis of determining the fair value of financial instruments that are presented in the Balance Sheet. The only financial instruments at fair value presented in the balance sheet are the derivative financial instruments that are detailed in the tables above. These derivative financial instruments are measured in terms of the "Level 2" fair value hierarchy, that is described in IFRS 7. The "Level 2" fair value hierarchy refers to fair value measurements that are based on inputs that are directly or indirectly observed in an active market.